## SUMMARY

|  | Internal <br> Rate of <br> Return (IRR) | Buy | Sell | Compounding Appreciation Rate |
| :---: | :---: | :---: | :---: | :---: |
| BEFORE TAX |  |  |  |  |
| With Financing |  |  |  |  |
| Based on data entered | 11.77\% | \$ 850,000 | \$ 1,199,009 | 3.50\% |
| Goal seeking results for IRR | 13.00\% | \$ 830,288 | \$ 1,199,009 | 3.74\% |
|  | 13.00\% | \$ 850,000 | \$ 1,269,442 | 4.09\% |
| Without Financing |  |  |  |  |
| Based on data entered | 8.76\% | \$ 850,000 | \$ 1,199,009 | 3.50\% |
| Goal seeking results for IRR | 13.00\% | \$ 633,731 | \$ 1,199,009 | 6.58\% |
|  | 13.00\% | \$ 850,000 | \$ 1,971,785 | 8.78\% |
| AFTER TAX |  |  |  |  |
| With Financing |  |  |  |  |
| Based on data entered | 10.13\% | \$ 850,000 | \$ 1,199,009 | 3.50\% |
| Goal seeking results for IRR | 8.32\% | \$ 886,036 | \$ 1,199,009 | 3.07\% |
|  | 8.32\% | \$ 850,000 | \$ 1,104,311 | 2.65\% |
| Without Financing |  |  |  |  |
| Based on data entered | 6.02\% | \$ 850,000 | \$ 1,199,009 | 3.50\% |
| Goal seeking results for IRR | 8.32\% | \$ 694,586 | \$ 1,199,009 | 5.61\% |
|  | 8.32\% | \$ 850,000 | \$ 1,607,428 | 6.58\% |

Goal Seeking Results
March 06, 2008
Cedar Place Office Park
Investor Pro
Buy v Lease Analysis Office
Buy v Lease Web Site
GOAL SEEKING RESULTS BEFORE TAX
With Financing
To achieve an Internal Rate of Return (IRR) of $13.00 \%$ before tax, you would have to either:
a) Buy the property for $\$ 830,288$ and sell for $\$ 1,199,009$ in 10 years which is $3.74 \%$ compounding increase in value per year.
b) Buy the property for $\$ 850,000$ and sell for $\$ 1,269,442$ in 10 years which is $4.09 \%$ compounding increase in value per year.

## Without Financing

To achieve an Internal Rate of Return (IRR) of $13.00 \%$ before tax, you would have to either:
a) Buy the property for $\$ 633,731$ and sell for $\$ 1,199,009$ in 10 years which is $6.58 \%$ compounding increase in value per year.
b) Buy the property for $\$ 850,000$ and sell for $\$ 1,971,785$ in 10 years which is $8.78 \%$ compounding increase in value per year.

## GOAL SEEKING RESULTS AFTER TAX

## With Financing

To achieve an Internal Rate of Return (IRR) of $8.32 \%$ after tax, you would have to either:
a) Buy the property for $\$ 886,036$ and sell for $\$ 1,199,009$ in 10 years which is $3.07 \%$ compounding increase in value per year.
b) Buy the property for $\$ 850,000$ and sell for $\$ 1,104,311$ in 10 years which is $2.65 \%$ compounding increase in value per year.

## Without Financing

To achieve an Internal Rate of Return (IRR) of $8.32 \%$ after tax, you would have to either:
a) Buy the property for $\$ 694,586$ and sell for $\$ 1,199,009$ in 10 years which is $5.61 \%$ compounding increase in value per year.
b) Buy the property for $\$ 850,000$ and sell for $\$ 1,607,428$ in 10 years which is $6.58 \%$ compounding increase in value per year.

INVESTMENT TAB ENTRIES. Allocations of the Purchase Price between Land and Improvements to achieve the desired Internal Rate of Return (IRR)

|  |  | BEFORE TAX |  | AFTER TAX |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% | With Financing | No Financing | With Financing | No Financing |
|  | Allocation | 13.00\% IRR | 13.00\% IRR | 8.320\% IRR | 8.320\% IRR |
| Land | 35.29\% | 293,043 | 223,670 | 312,719 | 245,148 |
| Building | 64.71\% | 537,245 | 410,061 | 573,318 | 449,438 |
| Purchase Price (Year 1 Total) | 100.00\% | \$ 830,288 | \$ 633,731 | \$ 886,036 | \$ 633,731 |

## Notes:

The allocation of the Purchase Price between Land and Improvements uses the same \% allocation used in the First Year of the Investment Folder grid.

The Purchase Price (Year 1 Total) excludes entries using the Depreciation methods "Amort. Mortgage Fees" and "Amortize"

